WHO'S USING ENVELOPES?

Everyone who is purchasing from the state contract.

<u>Department of Revenue</u>, Joseph Bellofatto, Purchasing, (617) 626-2808

"The recycled envelopes on state contract have improved significantly in recent years; the clarity of the glassine windows and brightness and performance of the paper stock is very good."

University of MA, Boston Campus

Phyllis Doucette, Purchasing, (617)287-7200

"Mailings are an important part of our operation; we use thousands of the kraft envelopes on contract annually, and are very happy with them"

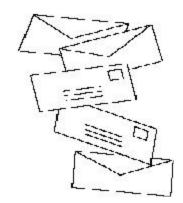
Mass State Police

Bob Mele, Purchasing, (508) 820-2143

"We've been buying kraft & white envelopes off the contract for years with no problems; both are very good"

<u>Town of Arlington</u>, Fred Fantini, Treasurer's Office, (617) 646-1000

"The town purchases approximately \$45,000 in envelopes annually and is very impressed with the products and the contract vendor."



ENVELOPE: FACTS, FEATURES & BENEFITS

- All envelopes on this contract contain a minimum of 30% post-consumer recycled content
- All are recyclable in office recycling programs
- Wide selection of sizes, colors, windows
- Soy based inks available at no extra charge including black, reflex blue, brown, red & green
- Recycled logo with the words "printed on recycled paper with 30% post-consumer recycled paper" will be printed on all printed envelopes at no extra charge
- Minimum order = one carton

SAMPLE ENVELOPE PRICING

See complete list of products and pricing on OSD Update #99-20C, at www.comm-pass.com

Contractor Name	Envelope Type White Wove, Sub 24	# per	Costs shown are per carton						
Name	Willie Wove, Sub 24	Carton	when ordered in the quantities (number of cartons) indicated at the top of the column						
			1-4	5-10	11-20	21-40	41-99	< 200	> 200
Bay State	#10 Plain, no window	2500	\$35.53	\$34.10	\$32.72	\$31.42	\$30.13	\$29.33	\$27.55
Envelope	#10 Plain, window	2500	\$41.05	\$39.61	\$38.23	\$36.93	\$35.64	\$34.84	\$34.32
	#9 Plain, no window	2500	\$45.92	\$38.26	\$34.10	\$32.80	\$31.51	\$30.70	\$30.19
	#9 Plain, window	2500	\$51.43	\$43.77	\$39.61	\$38.31	\$37.02	\$36.22	\$35.70
	#10 Printed, no window	2500	\$44.41	\$38.84	\$37.68	\$35.78	\$35.06	\$34.38	\$33.68
	#10 Printed, window	2500	\$50.83	\$42.72	\$41.87	\$41.05	\$40.22	\$39.41	\$38.64
	#9 Printed, no window	2500	\$52.53	\$43.77	\$39.61	\$38.31	\$37.02	\$36.22	\$35.70
	#9 Printed, window	2500	\$54.77	\$49.26	\$48.27	\$47.30	\$46.36	\$45.42	\$44.52
Worcester	#10 Plain, no window	2500	\$30.70	\$30.70	\$30.50	\$30.50	\$30.10	\$30.10	\$30.10
Envelope	#10 Plain, window	2500	\$38.96	\$38.96	\$36.75	\$33.66	\$33.63	\$33.60	\$33.33
	#9 Plain, no window	2500	\$34.48	\$34.48	\$32.61	\$29.77	\$29.77	\$29.72	\$29.44
	#9 Plain, window	2500	\$42.59	\$42.59	\$40.94	\$33.74	\$33.11	\$32.85	\$31.53
	#10 Printed, no window	2500	\$40.28	\$40.28	\$40.28	\$40.28	\$36.99	\$37.19	\$37.19
	#10 Printed, window	2500	\$41.23	\$41.23	\$41.23	\$41.23	\$41.21	\$41.18	\$40.91
	#9 Printed, no window	2500	\$37.35	\$37.35	\$37.35	\$37.35	\$37.35	\$37.30	\$37.02
	#9 Printed, window	2500	\$42.70	\$42.70	\$42.70	\$42.70	\$42.06	\$41.82	\$40.50